



At a Glance

Innovation Group aimed to enhance its IT infrastructure through digital transformation. They needed better visibility of cloud cost, flexible licensing, and efficient procurement. Cisilion was chosen for their expertise in cloud management and Microsoft technologies. Cisilion's FinOps service, including right-sizing, detailed reporting, and smart procurement, helped Innovation Group optimise cloud costs and improve operational efficiency, ensuring better control and agility in response to client needs.



VISIBILITY OF
WORKLOADS



SPEND
PREDICTABILITY



REDUCED COSTS



Who are Innovation Group?

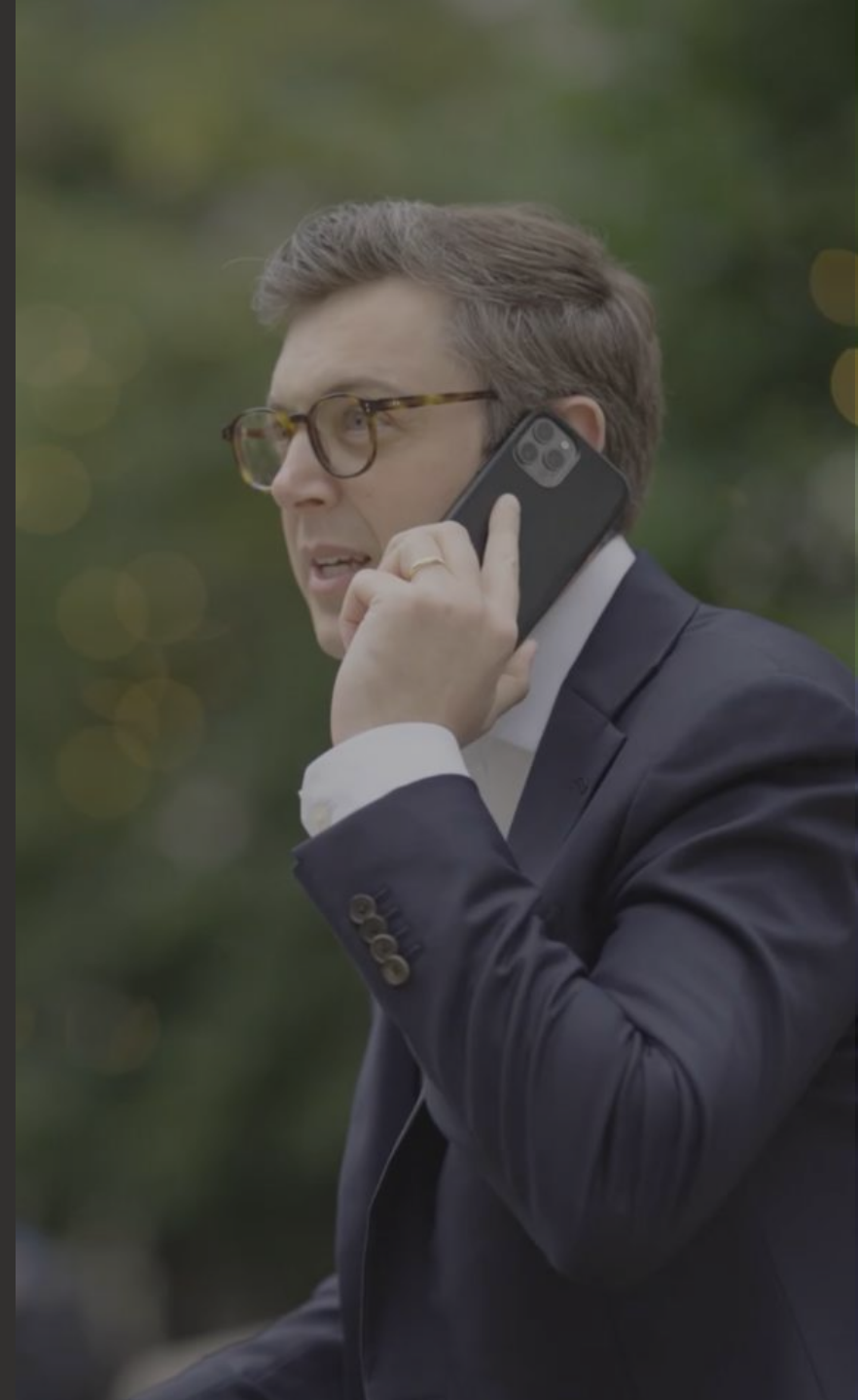
Innovation Group provides a comprehensive range of services to the insurance, automotive, and fleet sectors.

With a workforce of over 2,200 employees across 17 locations worldwide, they specialise in delivering operational support and expert services, supported by cutting-edge technology. Innovation Group partners with the world's top insurers, brokers, and automotive manufacturers, offering tailored solutions such as claims management, repair network management, and end-to-end customer service solutions.

Their focus on innovation, efficiency, and service quality has established them as a trusted provider in these highly competitive industries.

“ Cisilion are a trusted, strategic partner who have helped us achieve a 47% saving across our optimised cloud resources and software licences. Their proactive support has been invaluable, providing us with the confidence that we've chosen the right long-term partner. Cisilion consistently goes above and beyond, ensuring our cloud infrastructure is not only optimised, but also aligned with our business goals. ”

James Coggin, Chief Technology Officer, Innovation Group



Challenges

Solution

Benefit

1 **Visibility on Cloud Usage and Spend**
Innovation Group wanted improved insights into cloud usage in order to manage and optimise resource allocation across departments, ensuring efficient client service delivery and cost control.

2 **Licensing and Cash Flow Flexibility**
As the company grew, a more flexible licensing model became essential. This would better align IT investments with cashflow needs, providing the agility required to scale operations and respond swiftly to changing client demands.

3 **Procurement for Improved Efficiency**
Decentralised procurement processes and reliance on multiple third-party products highlighted the need for modernisation. Centralising procurement aimed to streamline operations and enhance service delivery across diverse client needs.

4 **Reporting and Business Intelligence for Remote Teams**
With an increasing number of remote workers, advanced reporting and business intelligence tools were necessary. These tools enable better decision-making, performance monitoring, and overall service improvements for remote teams.



Migration from Microsoft EA to CSP

Transitioned Innovation Group's licensing from Microsoft Enterprise Agreement (EA) to Cloud Solution Provider (CSP), leveraging CSP's flexible licensing options to achieve saving of 47% on optimised cloud spend and software licences.



Comprehensive FinOps Service

- To address Innovation Group's challenges, Cisilion implemented a comprehensive FinOps service, which included:
- Ongoing Right-Sizing & optimisation: Conducted monthly reviews and adjustments to ensure resources were utilised effectively, controlling costs and enhancing performance.
 - Detailed Reporting: Delivered customised reports for each subscription and cost center, offering clear visibility into cloud usage and expenditures.
 - Smart Procurement: Applied cost-effective strategies, including reserved instances and spot pricing, to optimise cloud resource procurement and reduce costs.
 - Cost Center Billing: Enabled precise allocation of cloud spend across various departments, simplifying budget management and financial tracking.
 - Well Architected Framework Assessment: Regular assessments to ensure the Azure environment was optimised according to best practices and industry benchmarks.



47% Cost Savings on Optimised Resources

This savings was achieved by optimising both their compute and software licensing.



Cost Centre Billing

We empowered them with the ability to bill individual cost centers, improving financial transparency and accountability within the organization.



Lean Operations and Detailed Financial Reports

Our solution enabled Innovation Group to streamline their operations, stay agile, and easily generate detailed financial reports and modeling for better decision-making.

CISILION

About Cisilion

Without the right tools, resources and approach, cloud management can be a time-consuming and difficult process due to the growing list of new services, best practices, license changes and new cloud resources your business will have – outside of day-to-day management. Cisilion's cloud management service provides visibility, control, and measurable commercial benefits with no Azure architectural change required. Our Azure cost management services are consultancy led and include continual management of commercial changes for cloud services.

Book Your Free Cloud Spend Assessment At Our CEC, No commitment – Speak with our Azure experts and we'll see if we can save you 30%. Our team will analyse the impact of your Azure resources and subscriptions to see how we can help you optimise your spend.

[Book Your Meeting](#)

