CISILION

Microsoft Solutions Partner

Microsoft Licensing for 365

The New Commerce Experience (NCE) has transformed how businesses purchase and manage licenses. This model brings challenges in navigating complex licensing terms, ensuring compliance and managing financial impacts. Organisations now need strategic approaches to optimise their licensing investments

Cloud Solutions Program CSP | Enterprise Agreement EA | Microsoft Products & Services Agreement MPSA

Everyday Licensing Challenges

Right-sizing license entitlements

The need to continually assess license usage and functionality to ensure neither under nor over-licensed

Forecasting renewals and costs

Lacking visibility in an easy to digest manner that accurately shows quantity requirements and commercial costs

Multiple renewal & anniversary dates

Adds to the complexity of renewing licenses

Non-flexibility

Locked in for extended periods and inability to make changes within terms

Uncertainty around compliance

Organisations often struggle to fully understand their licensing entitlements, leading to compliance issues

Frequent changes to terms

Keeping up with licensing terms for new and retired products requires constant attention

Organisations face complexities in managing their Microsoft licenses effectively. They seek solutions to simplify management, enhance productivity, reduce costs and ensure optimal use. Achieving these goals can significantly improve their operational efficiency and security posture.

What Organisations are Looking to do

Reduce complexity

Simply make licensing easier and faster to manage

Reduce costs

Continually review licensing for personnel changes and identifying optimisation opportunities

Maximise license usage

Ensure that licenses are being used to their full effect and to help improve security posture

Increase productivity

Improve the way employees are working

Optimise license allocation

Work with a partner to define and align the optimal spread of licenses across their users

Utilise Microsoft licensing tools & platforms

To manage subscriptions, assign licenses and monitor usage efficiently

How Cisilion Can Help

Our team of experts have deep knowledge of these tools and a proven track record of helping businesses optimise their licenses and reduce costs.

Persona Workshops		Security Workshops	
UK Based Support (24/7/365)		Competitive Commercials	
Strategic Procurement Reviews for NCE		Presales Resource Alignment	
Cost Optimisation		Adoption Services	
Smart Marketplace to Manage Subscriptions, Offers and More			

Customer Success

chaucer
A China Re Company

INNOVATION GROUP

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HILLINGDON
LONDON

What to do Next?

Our team of licensing and product specialists have a proven track record of helping clients optimise their Microsoft licenses and have saved 100% of our clients on their spend with an average saving of 30%.

Book a 30-minute assessment with our Microsoft product and licensing experts

We encourage you to take the next step and book a 30-minute assessment with our licensing team. Don't miss out on the opportunity to get the most value from your Microsoft investment. Book your assessment today.

Book a Call Now